

Message Text

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14

ACTION EB-07

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FM AMEMBASSY BANGUI

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INFO AMEMBASSY ABIDJAN

AMEMBASSY COTONOU

AMEMBASSY DAKAR

AMEMBASSY LAGOS

AMEMBASSY LIBREVILLE

AMEMBASSY LOME

AMEMBASSY LONDON

AMEMBASSY NIAMEY

AMEMBASSY NOUAKCHOTT

AMEMBASSY OUAGADOUGOU

AMEMBASSY PARIS

C O N F I D E N T I A L BANGUI 2368

E.O. 11652: GDS

TAGS: EAIR

SUBJECT: REVIEW OF AIR AFRIQUE POLICY

1. IN RESPONSE REFTEL, EMBOFF CONTACTED M. DANCAK, ICAO
TRANSPORT ECONOMIST ASSIGNED TO CAE AND AUTHOR OF AIR TRANSPORT
PORTION OF LATEST GOCAE FIVE-YEAR DEVELOPMENT PLAN, AND SYDNEY
MOUTIA, SECRETARY-GENERAL OF OCAM.

2. THE CAE IS ONE COUNTRY WHICH IS MORE DEPENDENT UPON AIR
AFRIQUE THAN VICE-VERSA. FOR AIR AFRIQUE, THE CAE IS A
MARGINALLY-PROFITABLE MARKET FOR INTERNATIONAL TRANSPORT; FOR
THE GOAE, AIR AFRIQUE IS ONE OF THE TWO LEADING CARRIERS
IN INTERNATIONAL AVIATION (TRANSPORTING ONE-THIRD OF BANGUI'S
TOTAL PASSENGERS AND FREIGHT) AND THE PROVIDER OF VITAL ASSISTANCE,
INCLUDING TRAINING FOR CENTRAL AFRICAN MECHANICS, MAINTENANCE
FOR CAE AIRCRAFT AT LONG-TERM REPAYMENT SCHEDULES, AND CREDIT FOR
OFFICIAL GOCAE TRAVEL TO THE CURRENT TUNE OF CFA 1.5 BILLION
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(\$6 MILLION).

3. FOR THIS REASON, AIR AFRIQUE HAS ENJOYED VIRTUALLY COMPLETE FREEDOM OF ACTION IN CAE, UNINFLUENCED BY GOCAE CIVIL AVIATION POLICIES. AIR AFRIQUE HAS EXPLOITED THIS SITUATION IN A NUMBER OF WAYS, INCLUDING: (A) EXERCISE OF DUOPOLISTIC PRICE-FIXING POWER (WITH UTA) TO CREATE HIGH TARIFFS BEARING A GREATER RELATIONSHIP TO MARKET DEMAND CURVES THAN OPERATING COSTS; (B) ASSURANCES OF AVIATION FUEL QUOTAS (NOW AT 30 THOUSAND LITRES) IN PERIOD OF FUEL SHORTAGES; (C) INFLUENCE OVER AIR SAFETY STANDARDS AND AIRPORT FACILITIES; AND (D) EXERTION OF PRESSURE AGAINST COMPETITION, INCLUDING LOBBYING AGAINST ICAO-SUPPORTED REGIONAL COOPERATIVE FOR AIRFREIGHT TRANSPORT IN CENTRAL AFRICA.

4. ALTHOUGH THE CAE'S LANDLOCKED POSITION LOGICALLY IMPARTS AN ADDED SIGNIFICANCE TO INTERNATIONAL AVIATION, 'GOCAE'S POLICY IN THIS SECTOR REMAINS NEBULOUS. AS STATED IN THE LATEST DEVELOPMENT PLAN, QTE THERE DOES NOT EXIST A NATIONAL ORGANIZATION CHARGED WITH ANALYSIS OF AIR TRANSPORT ECONOMICS OR DEVELOPMENT PLANNING IN CIVIL AVIATION UNQTE. WHEN GOCAE HAS FOCUSED UPON AIR TRANSPORT, THE CONCERN HAS BEEN WITH DOMESTIC SYSTEMS. WITH THE CESSATION OF OPERATIONS RECENT BY AIR CENTRAFRIQUE (THE CAE'S NATIONAL AIRLINE), THE CAE IS LEFT WITHOUT AN EFFECTIVE INTERNAL TRANSPORT SYSTEM FOR FREIGHT OR PASSENGERS. GOCAE IS SEEKING TO LURE OTHER AIRLINES INTO THE CAE, AND A COMPANY WILLING TO SET UP A SCHEDULE OF INTERNAL FLIGHTS MIGHT ALSO BE ABLE TO BREAK INTO AIR AFRIQUE'S AND UTA'S VIRTUAL MONOPOLY IN INTERNATIONAL FLIGHTS. GOCAE IS ALSO CONCERNED WITH ESTABLISHING MORE INTRA-FRICA FLIGHTS, ESPECIALLY EAST-WEST, ALTHOUGH THIS IS UNLIEKLY TO POSE A THREAT TO AIR AFRIQUE'S ROLE IN CAE WHICH DERIVES ESSENTIALLY FROM ITS SERVICES BETWEEN BANGUI AND PARIS.

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